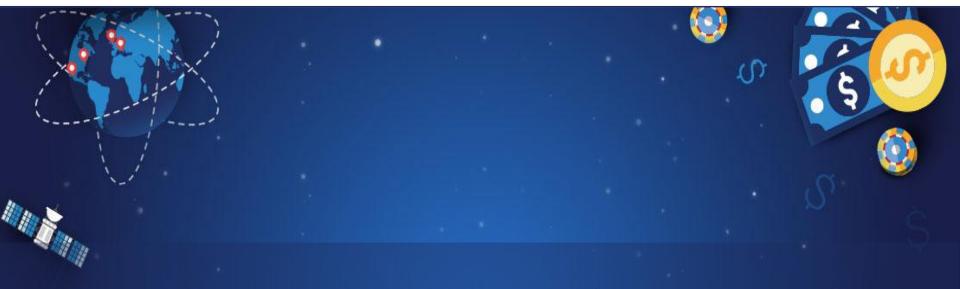


Simulated Gaming | Internet Gambling | Operational Support



Investor Presentation

Full Year 2018 Financial Results | March 29, 2019



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Safe Harbor Statement

Today's call is to provide you with information regarding our full year 2018 performance, in addition to the general business outlook for 2019. This conference call includes forward-looking statements, any statement that refers to expectations, projections or other characterization of future events including financial projections or future mark-to-market conditions is a forward-looking statement based on assumptions today. Actual results may differ materially from those expressed in these forward-looking statements. Please keep in mind that we are not obligating ourselves to rising or publicly releasing results of any revision to these forward-looking statements in light of new information or Future events. Our commentary today will also include non-GAAP financial measures such as clean EBITDA. We believe that the use of these non-GAAP financial measures provide an additional tool for investors to use in evaluating ongoing operating results and trends. These non-GAAP measures should not be considered in isolation form or at the substitute for the financial information prepared in accordance with IFRS (International Financial Reporting Standards). Please refer to our 2018 results publications for more information.





Investor Presentation Agenda

March 29, 2019



1.	Overview

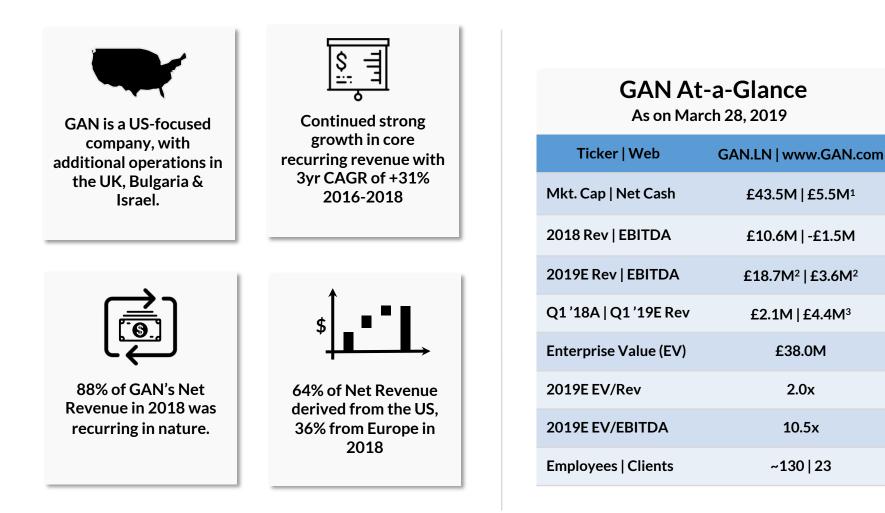
- 2. 2018 Financial Results
- 3. 2019 Outlook & Strategy

Appendices

1. What We Do – Our Platform

2. Our History

GAN is a B2B SaaS Company serving the US Gambling Industry



GAN is a growing, recurring revenue, high-margin, US-focused enterprise SaaS business serving many of the largest US casinos.

1 As on December 31, 2018 2 Average of LIBERUM 2019E forecast published January 29, 2019 and DAVY Research 2019E forecast published April 20, 2018 3 Unaudited actual results for January 2019, February 2019 and forecast results for March 2019



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2018 | Highlights

- 1. Strategic Pivot to Address Sports Betting
- 2. Expansion Capital Raised
- 3. Sports Launched September 1

2018				
Q1	Q	2	Q3	Q4
Sports Betting Integration	PPB Deal Extension	Raised £7.5M	PPB FanDuel Sports Launch	Simulated Client Extension
	Simulated Client Win	Simulated LDTs	Parx Casino Extension	Italian Client Launch
	Client Win	in US	2 ND NJ Client Launch	Simulated Client Launch
	ltalian New	New CFO	Games Development for Everi	Games Development for SYNOT
	GAN Digital Israel	PASPA Repealed	US Patent Enforcement Activity	New Director Appointment

GAN executed well to address the new US Sports betting opportunity. After years of patience, GAN was in the right place ... at the right time



Quarterly Key Performance Indicators | Explained



Average Revenue Per Daily Active User

INSIGHT

Increases as clients' real money gambling revenues increase, relative to loweryielding Simulated Gaming

PLAYER DAYS

ARPDAU

The average gross

revenue generated by

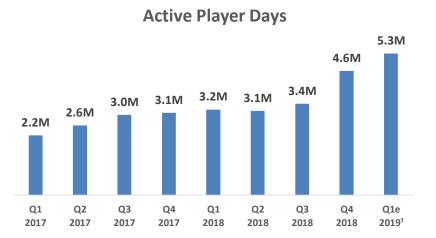
each gambler, each

day (what each player

spends, on average,

each day)

Unique active gamblers who gambled at least once online, each day, aggregated over the period



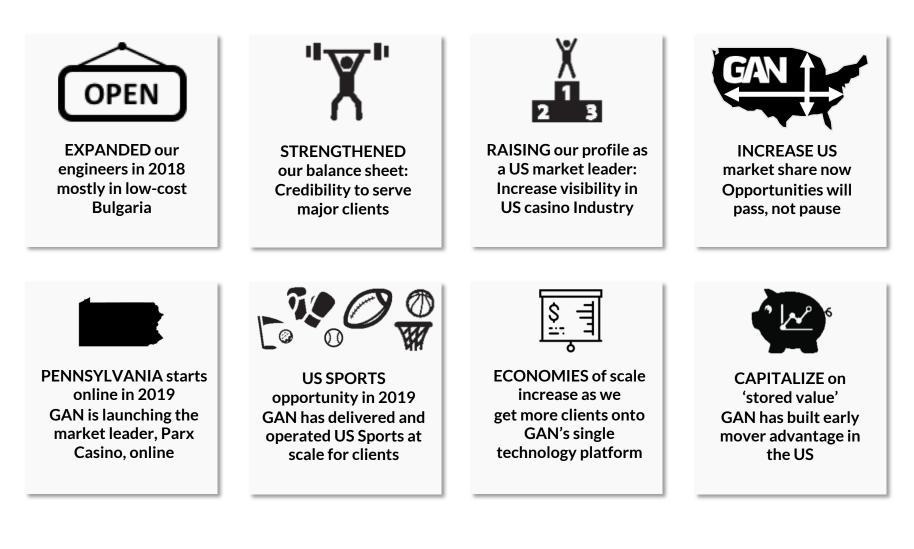
INSIGHT

Example: 1,000 people gamble in a casino each day during a 30-day month = 30,000 Active Player-Days

GAN reports on our clients' growth each quarter, principally for our US investor group. Significant growth reported in Q4 2018 continued in Q1 2019E²



Our Strategy | Now Ready to capture significant US opportunities



GAN hired incremental engineering resources in H2 2018 to deliver on the emerging opportunities available in the US market in 2019.



Major Client | Delivering PPB's US Opportunity

One of UK's Biggest Sports Betting Operators is Now #1 in the US | Powered by GAN

- 2013 | GAN launches BetfairCasino.com in New Jersey
- April 2018 | GAN announced a multi-year extension with PaddyPower
 Betfair plc (PPB) for the continued provision of its Platform in New Jersey
- May 2018 | PPB acquires control of DFS operator FanDuel² for \$158M cash
- August 2018 | GAN completes integration of Sports into Platform
- September 2018 | GAN launches sports betting for FanDuel in New Jersey
- December 2018 | Cross-sell of sports bettors into the Casino commences
- January 2019 | Expansion into Pennsylvania & West Virginia

▲ betfair

PADDYPOWER.

9

February 2019 | #1 market share for Internet Sports in New Jersey



Gross Sports Win¹ NEW JERSEY Online, First 12 months August 2018 - July 2019

\$313M

Gross Gaming Revenue¹ NEW JERSEY Online, First 12 months August 2018 – July 2019

PPB is now the #1 Operator of Internet Gambling in New Jersey and is running their Internet operations on GAN's technology Platform

VFANDUEL





Operating Update | WinStar.com

WinStar.com Internet Casino Operational Teardown

- Delivered as a turnkey service to the Chickasaw Nation, one of the largest Native American gaming operators in the US
- GAN Digital, Israel: Specialized team delivering (a) multi-channel digital user acquisition marketing through Google PPC, Affiliates, Media Networks, in-app Advertising, in-AppStore Search Advertising; and (b) full CRM/retention marketing to selected clients worldwide
- £1.7M client's marketing capital deployed with sub-£200 CPA¹ for UK Internet Casino players delivered, to date² (UK is the client's principal target market in Europe)
- 400 casino slots, table games, video poker & other games including 20+ exclusive games from land-based casino manufacturers and Live Dealer from NET Entertainment and BetGames.tv
- Marketing acceleration expected throughout 2019 as product, payments and marketing optimizations complete



INTERNET GAMING Mobile Website http://casino.WinStar.com

Rapid growth with strong early performance indicators on acquisition marketing, monetization and player values

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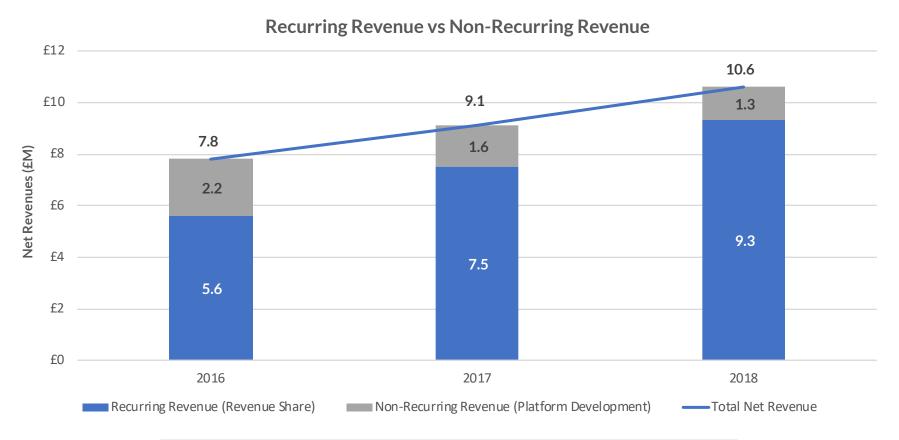
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Financials



Revenue Breakdown (£) | 2016-2018

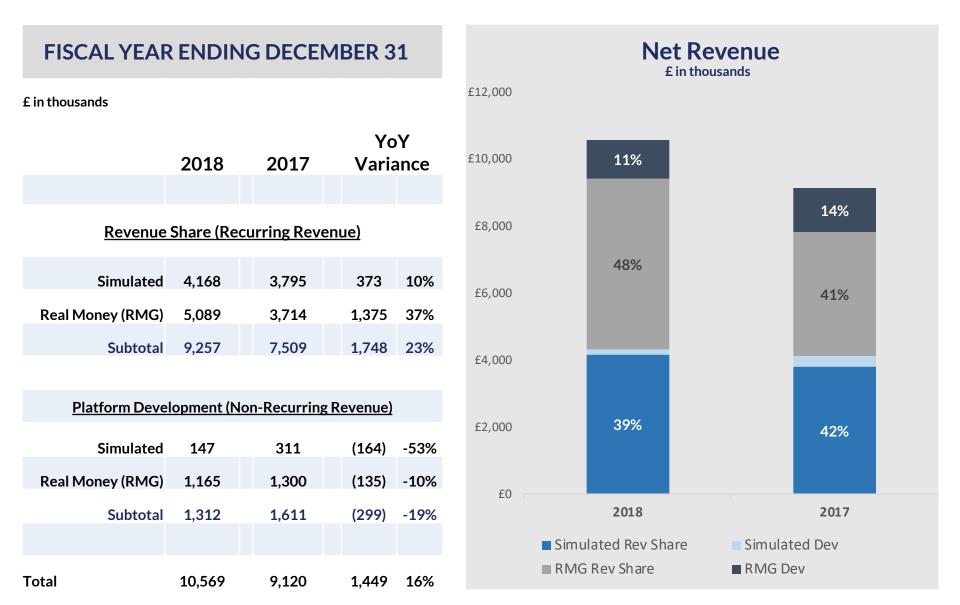
Net Revenue CAGR ('16 – '18): 17% Recurring Revenue CAGR ('16-'18): 31%



As a % of Total Net Revenue				
	2016	2017	2018	
Recurring Revenue	71.5%	82.3%	87.6%	
Non-Recurring Revenue	28.5%	17.7%	12.4%	



Simulated vs Real Money (£)





2018 Full Year Financials (£)

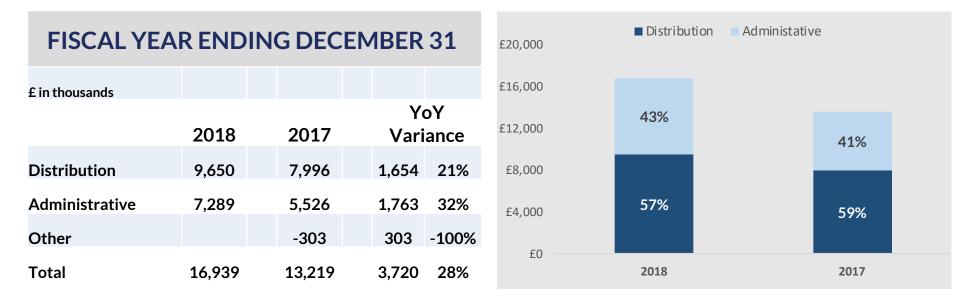
FISCAL YEAR ENDING DECEMBER 31

£ in thousands 2018 2017 **YoY Variance Gross Income** 49.203 41,075 8,128 20% **Net Revenues** 10,569 9,120 1,449 16% % of Gross Income 21% 22% **Clean EBITDA** (1.468)454 (1,922)-423% % of Net Revenues -14% 5% Net Assets 9.364 7,579 1,785 24% **Cash and Cash Equivalents** 5.549 2,746 2.803 102%

- Gross income¹ of £49.2M increased by £8.1M YoY (2017: £41.1M)
- Net revenues increased YoY by £1.4M (16%) to £10.6M (2017: £9.1M)
- Clean EBITDA² loss of £1.5M
- Stronger Net Assets and Cash at December 2018 following oversubscribed capital raise

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2018 Financials | Distribution and Administrative Expense (£)



• Overall cost base has increased to £16.9M compared to £13.2M in 2017.

- Distribution costs (excluding depreciation and amortisation) have increased year-on-year by £1.2M to £5.0M in 2018. The primary drivers are twofold:
 - Royalty expense related to distribution of third party content providers was £0.9M higher than the prior year due to the higher revenues in Italy primarily.
 - Increases in bandwidth costs related to growth of Italy and regulatory testing in New Jersey for the launch of Oceans have driven a £0.3M increase in distribution.
- Administrative expenses have increased by £1.8M to £7.3M in 2018
 - Personnel and related expenditure have increased by £1.8M. This is due to increased staff levels in the Las Vegas, Tel Aviv and Sofia offices to support the growth of new and existing contracts.

Investment in Bulgaria throughout 2018 has delivered incremental technical capability at ~40% the equivalent cost in the UK





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Outlook



US Sports | Forecast Addressable Market¹

ANALYSTS' FORECAST WITHIN 5 YEARS...

- 13x states will be legalized, with yearly revenue of ~\$4bn, according to Deutsche Bank
- 25x states will be legalized, with yearly revenue of ~\$3bn, according to Gambling Compliance
- 32x states will be legalized, with yearly revenue of ~\$6bn, according to Eilers & Krejcik Gaming
- Internet sports betting regulation will drive Internet gaming regulation

West Virginia became the 5TH US State to regulate Internet gaming on March 27, 2019 (in addition to already-regulated Internet Sports betting) LEGALIZED SPORTS BETTING (8)

BILL PASSED, AWAITING LAUNCH (2)

BILL INTRODUCED BUT NOT PASSED (24)

NO BILL INTRODUCED (16)

GAN's Market Opportunity in the US more than doubled with the advent of Internet sports betting (which drives & feeds Internet Casino gaming)



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2019 Outlook

Internet Gambling

- New Jersey Internet casino gaming market estimated to grow by +35% YoY in 2019 to \$374M, driven by cross-sell of sports bettors in the online casino
- Launch of Internet Gambling in Pennsylvania and West Virginia for PPB's FanDuel Group (West Virginia opportunity now includes Internet gaming, not just Internet sports¹)
- Expected continued revenue growth of the Overseas Internet Casino WinStar.com
- Preparing to launch Pennsylvanian real money Internet Gambling for Parx Casino in Summer 2019 and in New Jersey before year-end 2019

Simulated Gaming

- Significant growth in Q1 2019 driven by major clients San Manuel (California) and Chickasaw Nation (Oklahoma)
- Incremental opportunity to scale
 Simulated Gaming through
 online/on-property marketing
 activity targeted at patrons
- Increased patron engagement, retention and monetization through Product innovation (sweepstakes, LDTs) and Predictive Analytics
- New client wins & launches expected throughout the remainder of 2019

Financial & Operational

- Expansion of technical delivery capability in low-cost Bulgaria to be finalized in H1 2019
- Record levels of Gross Income, Net Revenue and EBITDA expected in CY2019E
- Lower UK operating costs and oneoff Pennsylvania gaming license cost-saving (\$990,000) in CY2019
- Process now underway with Union Gaming to explore strategic alternatives for maximizing shareholder value



Outlook | On course to deliver a record 2019

US Internet Gambling Driving GAN into Sustained Profitability in 2019

- Guidance | Significant revenue growth in 2019
- Guidance | Positive EBITDA in 2019
- Guidance | No incremental capital requirements
- Event | Launch of FanDuel-branded Casino, embedded within Sports
- Event | Launch of Parx Casino in Pennsylvania
- Event | Launch of FanDuel in Pennsylvania
- Event | Launch of FanDuel in West Virginia²
- Event | Launch of Parx Casino in New Jersey
- Event | Internet gambling Legislation in Ohio, Michigan, others ...

\$10.79 ARPDAU x 5.3M Player-Days = \$57M in Gross Operator Revenue delivered to clients in Q1 2019E

Q3

2017

Q4

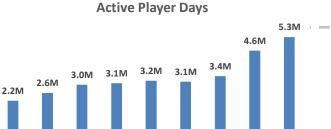
2017

02

2017

2017





01

2018

02

2018

Q3

2018

04

2018

01e

2019¹



Average Revenue Per Daily Active User

Maximizing Shareholder Value in 2019 | Alternatives

Rationale | GAN's equity remains undervalued on a low-liquidity UK market



US	Outright	Strategic	
Listing	Sale	Partnership	
 Substantially higher valuations	 GAN is a highly strategic scarce asset	 US Industry participant may seek to	
awarded to US 'vertical' SaaS	for US Industry participants seeking	acquire a significant minority	
companies	access to higher-growth sub-verticals	position in GAN	
 Access to recognized investment exchange with volumes/liquidity 	 Private equity investors with a track record in US gaming have long term capital to deploy 		
 Natural US demand for GAN's US- focused equity story 			

Committed to exploring strategic alternatives with Union Gaming in order to realize maximum shareholder value in 2019.





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Appendices



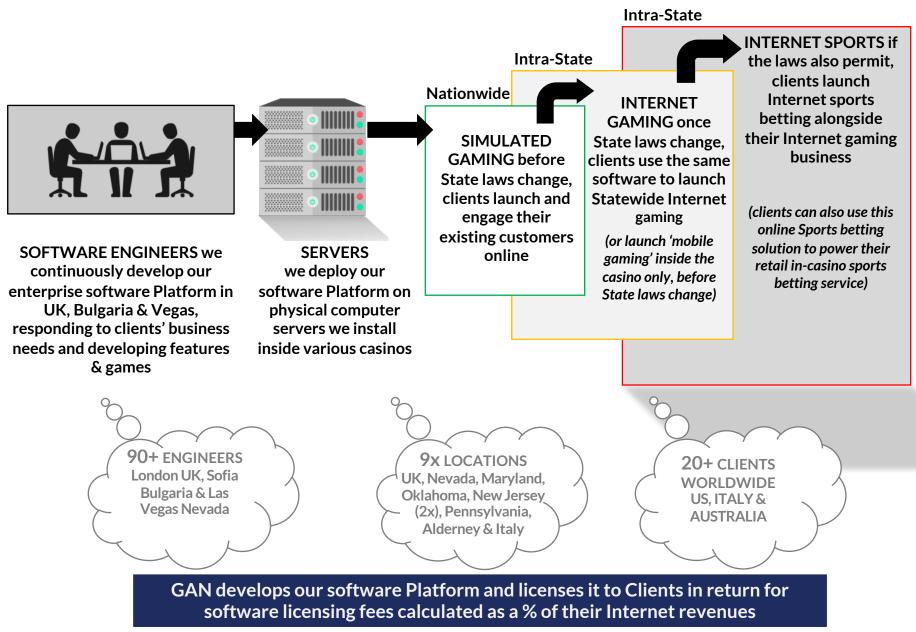


Simulated Gaming | Internet Gambling | Operational Support

What We Do



What We Do | Enterprise Software Solutions





What is an Enterprise Software 'Platform'?

Key Platform Functions

-			
Account Registration	Master Regulated Gambling Account	Player Identity Validation	
Location Verification	User Credential Management	Account Login Services	
Payment Services (Account Deposits & Withdrawals)	Regulated Limits Management	Transactional History & Logging	GameSTACK [™]
Regulatory Reporting	Financial & Operating Reporting	Gaming Content Integrations	• •
Sportsbook Module Integration	Acquisition & Retention Marketing Tools	Other Analytics and Ancillary Services	
iBridge ⁻			
			And

iBridge Framework[™]

US-Patented iBridge enables casino operators' patrons to automatically link their onproperty rewards account to their online gambling account and receive reward points triggered by their online activities.

iSight Back Office™

iSight enables GAN's clients to manage the player's account, monitor critical KPI's, create custom bonusing programs and provides realtime data visualization and predictive analytics.

For investors and Industry analysts:

"The core of a "Platform" from both a technical and regulatory standpoint is the <u>Player Account</u> <u>Management System i.e.</u> where highly sensitive customer and player activity data is stored and processed.

Other elements of Platform can include a sportsbook transaction engine, gaming content integrations, payment services, marketing services, trading services and other ancillary activities.

However, the core functionality to describe B2B systems and services as a 'Platform' is the Player Account Management System. This is also the layer of B2B activity which tends to require regulatory approval as a 'Platform' since it is the focal point of data and player security.

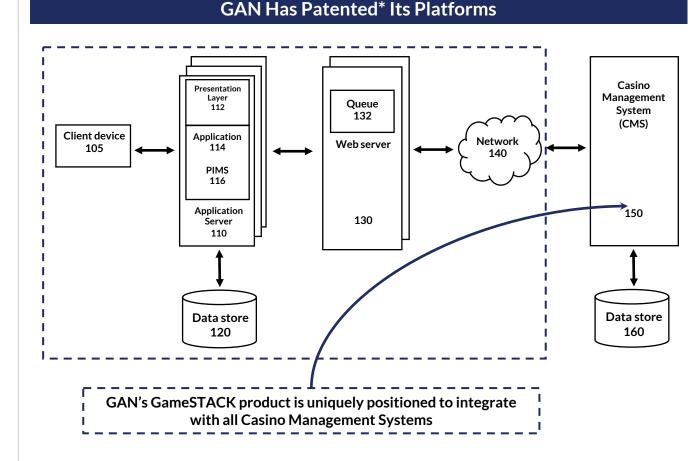
Therefore, without the Player Account Management System, a service provider might be offering very valuable B2B functionality but not in the strictest sense a 'Platform'"

Source: Regulus Partners, an international gambling advisory group



Strategic US Patent, a 'Moat' Around the US Business

- Every US casino has a Casino Management System (CMS) deployed on-property
- Majority of US casino patrons hold reward (loyalty) accounts within those CMS'
- GAN received a US Patent in 2014: Only GAN's Platform can link a patron's reward account to their online gambling accounts
- GAN's patent covers integration of <u>both</u> social casino gaming and real money gambling with casino loyalty programs (see right)



^{*}Patent No. US 8,821,296 B1

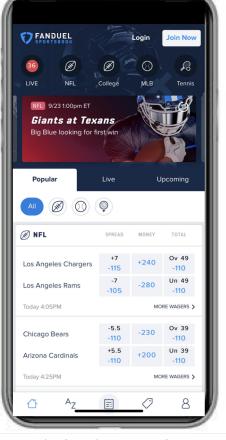
Patent licensed to PaddyPower Betfair plc's FanDuel Group for a five (5) year term <u>and a material Patent license fee.</u> Proves GAN's Platform is a 'premium' Platform vs. US competitors



What Customers Use | Websites & Apps



ONLINE CASINO Mobile Website www.BetfairCasino.com



SPORTS BETTING Mobile App (search 'FanDuel Sportsbook')



SIMULATED GAMING Mobile Website www.WinStarOnlineGaming.com

GAN typically develops the 'front end' which clients' customers use to gamble on any products enabled online by GAN's Platform



WinStar.com | 'Overseas Internet Casino'

The World's Biggest Casino is Now Online | Powered by GAN

- GAN released WinStar.com in December 2017 and commenced full marketing through new Israeli team 'GAN Digital' on September 12, 2018
- Culmination of our US strategy: To launch a US casino into regulated Europe/RoW Internet casino markets
- Featuring the flagship brand of the world's biggest casino property, in partnership with existing US Simulated Gaming client Chickasaw Nation with \$1bn+ in landbased casino gaming revenues
- Seven (7) year contract with \$10M in annual advertising/marketing investment by the client
- Typical Industry Return on Advertising Spend (ROAS) is
 1.5x 2.5x marketing investment
- Internet casinos can operate at 15% 25% net income on gross gaming revenues, at scale, in Europe / RoW



WinStar World Casino and Resort, Oklahoma USA



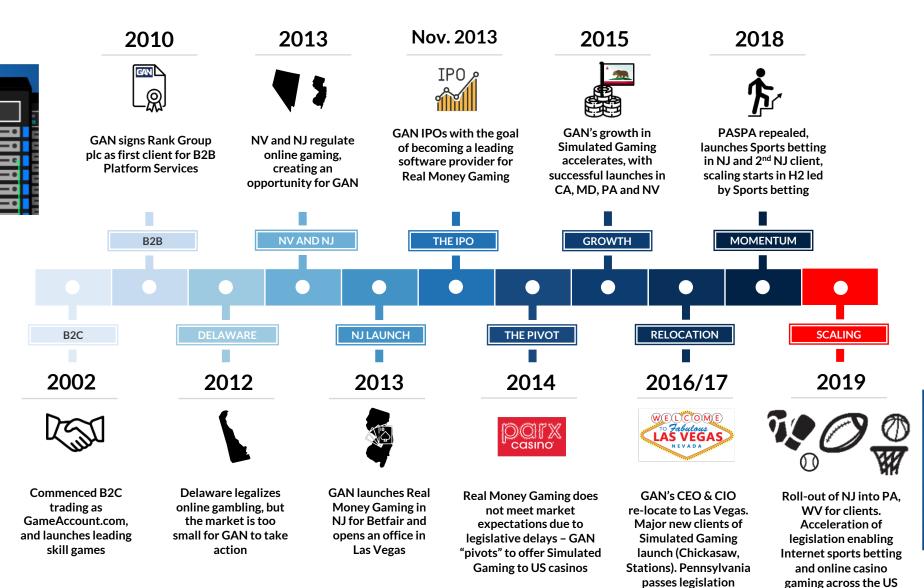




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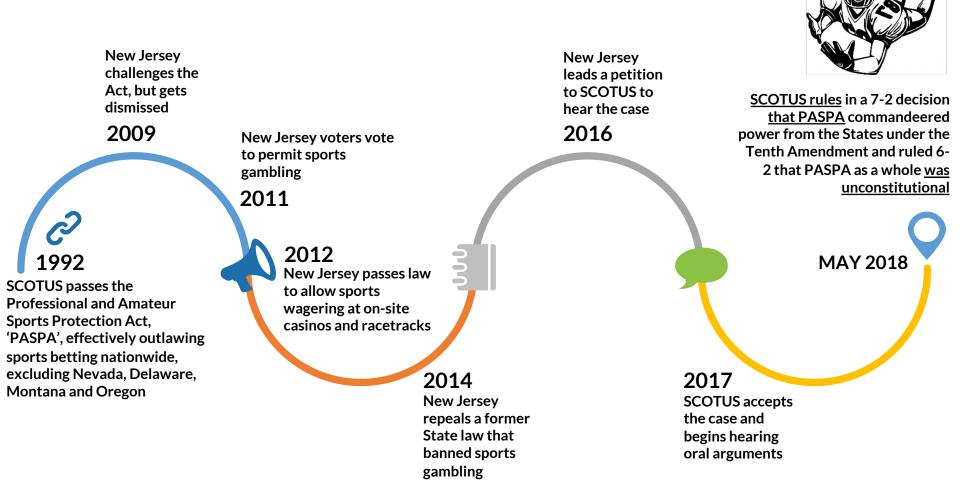


Our History



G/AN

US Sports | A History



US Supreme Court changed everything on May 14, 2018. Delivering Sports betting became GAN's #1 priority in 2018



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Contact Information

Contact Name	Company		S
Jameson Wang, VP Investor Relations & Analytics	GAN	jwang@GAN.com	+1 310 384 1132
Adam Prior, SVP	The Equity Group (US)	aprior@equityny.com	+1 212 371 8660
Paul Cornelius, Director	Walbrook (UK)	paul.cornelius@walbrookir.com	+44 20 7933 8794
John Frain/Barry Murphy	Davy	-	+353 1 679 6363
Neil Patel/Cameron Duncan	Liberum	-	+44 203 100 2000
Rich Baldwin	Union Gaming	Rich.Baldwin@UnionGaming.com	+1 702 691 3201

GAN Market Makers









EGR NORTH AMERICA

2015 & 2016 & 2017 WINNERS, 2018 HIGHLY COMMENDED

PLATFORM | FREEPLAY

SUPPLIER OF THE YEAR

EILERS & KREJCIK GAMING 2018 WINNERS

BEST B2B SOCIAL SLOT COMPANY

AWARD WINNING

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